

AMILA AHMETHODŽIĆ



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- 📍 Building B; Office F1.27

PROFILE

Dedicated and proactive PhD student and an Assistant. Excellent written and verbal communication skills in four languages. Team-worker thriving in international environment. Research interests: HRM, leadership, CSR and organizational behavior.

SKILLS

- Languages:
Bosnian/Serbian/Croatian, English, Italian, Swedish, learning German
- Microsoft Office, HubSpot, Fortnox, Filemaker, Starweb, Inexchange, Tableau, SPSS
- Communication, Organization, Agileness, Problem solving

EXPERIENCE

ASSISTANT

International University of Sarajevo, Department of Economics
September 2024 - Present

- Preparing and teaching tutorials. Holding student consultations and assisting teachers. Participating in holding exams; performing student advising and other administrative duties. Working on own professional development in order to obtain higher academic degree.

ACCOUNT MANAGER

YourRad AB (International Medical devices distribution-B2B)
June 2022 - July 2024

- Handling full Order-to-Cash cycle. Responding to customer requests and complaints. Building relationships with current customers and suppliers; and targeting potential. Preparing quotes and negotiating prices. Attending relevant conferences, performing product demonstrations and trainings for new customers.

RELATIONSHIP MANAGER

Hyper Island (Higher education institution-B2C)
January 2022 - June 2022

- A hands-on, high activity sales role with a key impact on growing the number of customers and revenue. Creating, building and maintaining positive relationships with prospective customers through phone, email and meetings. Solving inquiries and complaints. Proactively managing CRM database.

EDUCATION

PHD IN MANAGEMENT

International University of Sarajevo,
B&H; 2024 - Present

M.SC. BUSINESS AND ECONOMICS

Lund University, Sweden; 2020 - 2021

B.A. INTERNATIONAL BUSINESS AND FINANCE

International University of Sarajevo,
B&H; 2016 - 2020

Exchange semester at West University
of Timisoara, Romania
Exchange semester at University of
Applied Sciences Ludwigshafen am
Rhein, Germany